

ALAHRAM

SINCE **GROUP** 2009

CATALOG 2026

PETROLEUM CATALOG

PETROLEUM CATALOG



AL AHRAM GROUP
INTERNATIONAL FACTORIES & COMPANIES

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President's Speech

The world is changing all around us, therefore, today we must get ready for tomorrow, and strive for excellence, sustainable and access to the leading position among global export trading companies and to continue to thrive a business over the next years beyond the ability to understand our customer's requirements, providing consumers high quality energy products of petroleum products at competitive prices in the global oil market.



CHAIRMAN OF THE BOARD
ENG. AHMED HUSSIEN

ALAHRAM
— SINCE **GROUP** 2009 —



Our Location

- 28 El Basil Street, 3rd floor at the back door of the International Garden
- 56 Inglesham Road, Poole, Dorset, BH12 2BG, England, UK
- Alahram Tower Office 3001 P.O. Box 11 P.O. Box 11, Ras Al Khaima, UAE
- Al. Sultan St. 2nd floor office no 3, Abu Dhabi, UAE
- 116 Elmer, Alkhair Housh, Bahariya Road, Giza, Giza, Egypt
- 402003, Mithra, Rasheed, City, Alkunder St., No. 21, Tehran 1996, IRAN



Our Contacts

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PETROLEUM CATALOG 2026

The group has huge supply capacities of up to 100,000 tons per month for some goods, covering the following sectors.



COMPANY PRIFE

ALAHRAM GROUP – is a global trading company. Our company was founded in 2011 in Egypt, in the name of Eng. Ahmed Hussien, Chairman. Eng. Ahmed Hussien organized many successful commercial and industrial profile higher global companies in Europe, USA, UK, German, Middle East and some other countries at corn, barley etc.

Founded in 2011 in Cairo, Egypt, Al Ahram Group International has evolved into a global trading enterprise managing strategic commercial and industrial portfolios across multiple continents.



DIESEL & MAZUT



DIESEL GAS D2
GOST 305-82 **\$600**

Diesel fuel compliant with GOST 305-82 for efficient, stable engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	

DIESEL D6
Virgin Low Pour Fueloil **\$1.60**
Gallon

High-quality virgin low pour fuel oil (D6) for efficient, heavy-duty industrial use.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	



AUTOMOTIVE DIESEL Fuel En-590 **\$-20**
minus platts

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	



DIESEL & MAZUT



ULTRA-LOW-SULFUR DIESEL **\$-5**
minus platts

Ultra-low sulfur diesel for cleaner emissions and efficient engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	

GAS OIL (AGO) **\$770**

Automotive gas oil (AGO) for reliable and efficient diesel engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	



MAZUT-100 **GOST10585/75** **\$450**

Mazut-100 fuel oil compliant with GOST 10585-75 for heavy industrial and power applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per 10M	



PETROLEUM

DIESEL & MAZUT

MAZUT-100
GOST10585/99 **\$420**

Mazut-100 fuel oil compliant with GOST 10585-99 for heavy industrial and power applications.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



50 PPM DIESEL
(LOW SULFUR DIESEL) **\$-28**

Mazut-100 fuel oil compliant with GOST 10585-99 for heavy industrial and power applications.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



5000 PPM DIESEL
(High SULFUR DIESEL) **\$-28**

Mazut-100 fuel oil compliant with GOST 10585-99 for heavy industrial and power applications.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



DELIVERY MECHANISMS tailored to your needs

We combine cutting edge technology with our proprietary approach to deliver unique ways to analyze the Energy Space for your specific workflows.





AVIATION FUEL

AVIATION Kerosene **\$-4** Colonial Grade Jp54 minus platts

Aviation Kerosene (JP54 colonial grade) for aviation fuel supply and refining use.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.30 Seller side, USD 2.30 Buyer side Per TON



JET FUEL A191/91

\$-2
minus platts

Jet Fuel A-191/91 for aviation turbine engines with high purity and stable performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.30 Seller side, USD 2.30 Buyer side Per TON





OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

About the Company

We are an independent energy research and business intelligence company providing data, analytics and consultancy services to our clients exposed to the energy industry across the globe.

Services & Tools

Access best in class data across the entire energy space. Our approach is built bottom-up with all data points collected at the lowest level of granularity. We deliver data in different ways to match our clients' specific needs and workflows.

Datafeed: Data feed through ftp or OData or Snowflake for use in standard or custom-build analysis tools.

Models: Fully editable, transparent, Excel-based models designed for better decision-making.

Market Insights

Get a comprehensive overview of the fundamentals in the global energy markets through our online library of in-depth reports, timely articles, and factsheets. Stay abreast of the implications of macro trends and key events on the market.

Deep dive into regions, projects and companies across the energy system, with analysis spanning from oil & gas markets and the supply chain to clean energy developments and the energy transition.



GASOLINE



**GASOLINE
OCTANE 87** **\$570**

Gasoline with 87 octane rating for standard engine performance and everyday fuel use.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

**GASOLINE
OCTANE 88** **\$590**

Gasoline with 88 octane rating for reliable standard engine operation.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



**GASOLINE
OCTANE 91** **\$610**

Gasoline with 85 octane rating for efficient everyday engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



GASOLINE



**GASOLINE
OCTANE 92** **\$830**

Gasoline with 92 octane rating for reliable and efficient regular engine use.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

**GASOLINE
OCTANE 95** **\$840**

Gasoline with 95 octane rating for smooth and efficient regular engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



**GASOLINE
OCTANE 97** **\$880**

Gasoline with 97 octane rating for smooth and efficient regular engine performance.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



PETROLEUM



FUEL OILS & BASE OILS



FUEL OIL (IFO) CST 280 **\$700**

Intermediate fuel oil (IFO) 280 (CST) for marine engines and industrial use.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



FUEL OIL (IFO) CST 380 **\$720**

Intermediate fuel oil (IFO) 380 (CST) for heavy marine and industrial applications.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



FUEL OIL (IFO) CST 180 **\$670**

Base oil SN100 for lubricant blending and industrial oil production.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON

FUEL OILS & BASE OILS



BASE OIL SN150 **\$1400**

Base oil SN150 for lubricant manufacturing and industrial applications.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



BASE OIL BS150 **\$2200**

Base oil SN300 for lubricant blending and industrial oil formulations.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



BASE OIL SN500 **\$1600**

Base oil SN500 for heavy-duty lubricant blending and industrial applications.

Minimum of **10,000** MT/month Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON

PETROLEUM



BASE OILS

BASE OIL SN100

\$1200

Base oil SN100 for lubricant manufacturing and industrial applications.

Minimum of
10,000 MT/month

Maximum of
100,000 MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



BASE OIL SN300

\$1500

Base oil SN300 for lubricant blending and industrial oil formulations.

Minimum of
10,000 MT/month

Maximum of
100,000 MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



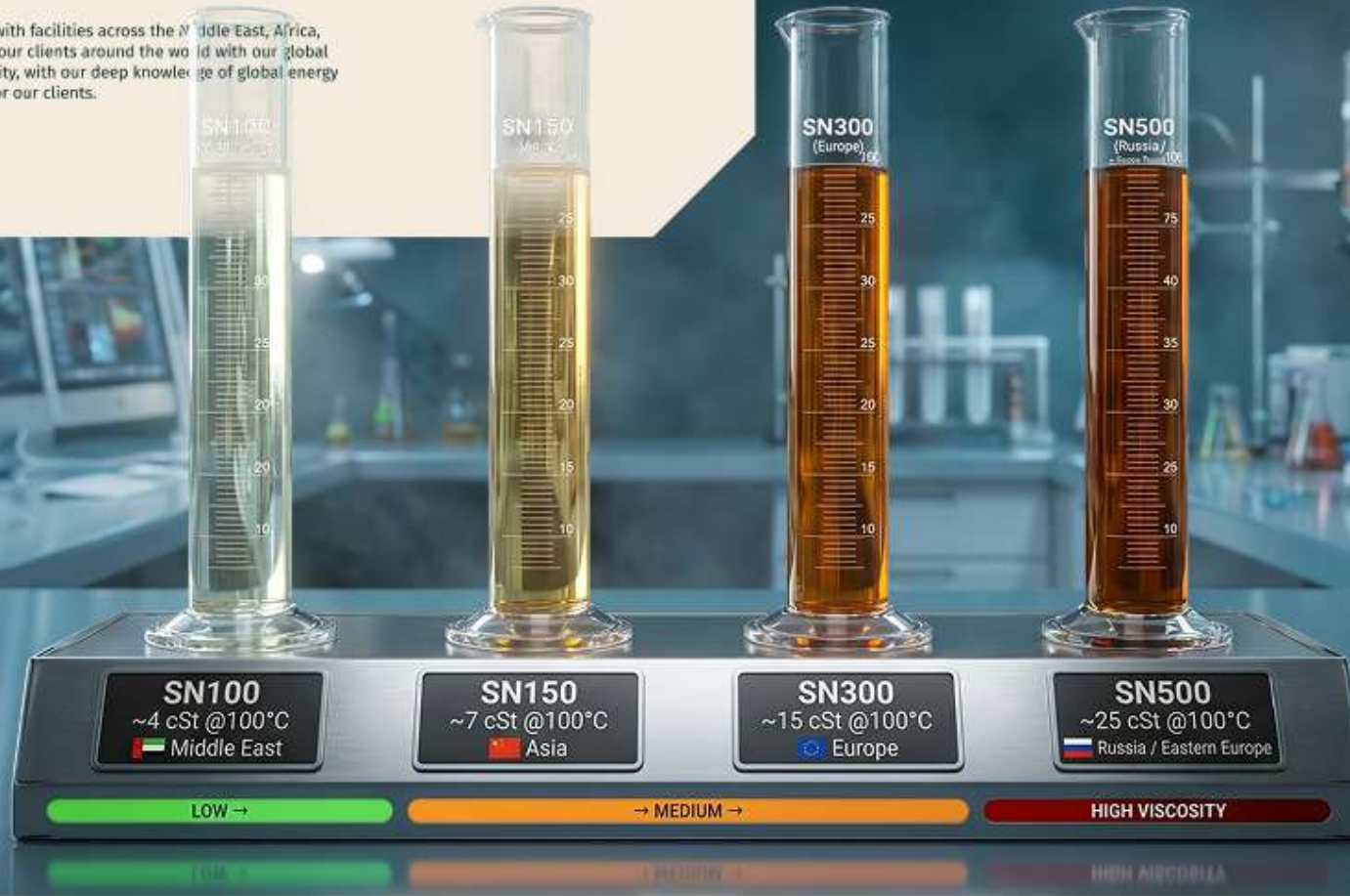
DELIVERY MECHANISMS

tailored to your needs

We are leading global energy suppliers with facilities across the Middle East, Africa, Asia, Europe, and the Americas. Serving our clients around the world with our global reach. Our operational scale and flexibility, with our deep knowledge of global energy markets, gives us the agility to deliver for our clients.

BY VISCOSITY

HEAVY → VERY HEAVY





BITUMEN

BITUMEN

**BITUMEN
30/40**

\$450

Bitumen 30/40 for road construction and paving applications.

Minimum of
10,000 MT/month

Maximum of
100,000 MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



BITUMEN



**BITUMEN
40/50 \$520**

Bitumen 40/50 is a paving-grade asphalt used for road construction with good durability and strength.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

**BITUMEN
50/60 \$540**

Bitumen 50/60 is a paving-grade asphalt binder used for road construction and surfacing works.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



**BITUMEN
60/70 \$560**

Bitumen 60/70 is a standard paving-grade asphalt used for road construction and durable surfacing.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



BITUMEN



**BITUMEN
80/100 \$580**

Bitumen 80/100 is a soft paving-grade asphalt used for road construction and flexible surfacing.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

**BITUMEN
85/100 \$600**

Bitumen 85/100 is a penetration-grade asphalt used for road construction and general paving applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



**BITUMEN
100/120 \$620**

Bitumen 100/120 is a soft penetration-grade asphalt used for road construction and surfacing works.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



EMISSIONS SOLUTION

At alahram, we believe that data transparency and quality are key to curbing methane emissions in the oil and gas industry. We have therefore developed a consistent, field-level, upstream oil and gas methane emissions database that incorporates and combines publicly available methane data, proprietary facility-level estimations, and global satellite data measurements in a consistent manner. The database is continuously updated with the latest available information—also from satellite detections.

We are committed to providing you access to data and commensurates that synthesize the market implications of trends and key events. With our expert views, all backed by alahram's unparalleled data universe, you can make informed decisions and stay ahead of the game.



NOITTSOS



GAS & CRUDE OIL



GAS & CRUDE OIL



LNG, LIQUIDIFIED NATURAL GAS **\$-10%**
minus platts

LNG (liquefied natural gas) is natural gas cooled into liquid form for efficient storage and transport.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



LPG, LIQUID PETROLEUM GAS **\$-7%**
minus platts

LPG (liquefied petroleum gas) is a flammable gas used for heating, cooking, and fuel applications.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



REBCO GOST **\$-4**
51858-200/9965-76
minus platts

REBCO is a Russian export-grade crude oil blend compliant with GOST 51858-200 / 9965-76.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON

LIGHT CRUDE OIL **\$-4**
minus platts

Light crude oil is a high-quality petroleum with low density, used for refining into fuels like gasoline and diesel.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



GAS & CRUDE OIL



Heavy crude oil

\$ -4
minus platts

Heavy crude oil is a dense, viscous type of crude requiring more processing to produce fuels and refined products.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



Light cycle oil (LCO)

\$590

Light Cycle Oil (LCO) is a refinery-matched, iso product, used mainly for blending into diesel and other fuels.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON

EASTERN Siberian Pacific Ocean Oil (Espo)

\$ -4
minus platts

ESPO (Eastern Siberian-Pacific Ocean) crude oil is a Russian export blend used for refining into various petroleum products.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON



Crude Oil Bonny Light Nigerian

\$ -4
minus platts

Bonny Light is a high-quality Nigerian crude oil known for its low sulfur content and ease of refining.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
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Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON

Our service delivers oil trading signals with high-frequency short-term data coverage of the market by integrating oil supply, oil demand, and real-time oil demand with downstream and refining analysis in one consistent solution.

Our unique Signals Signposts approach goes beyond forecasting to provide actionable insights for your trading strategies. With our Signals, you understand imbalances in the supply and demand components, early indicators of how the market will resolve these imbalances with a clear correlation to price movements and price discovery. With our Signposts, you unlock the key factors to watch as risks to our signals, with upsides and downsides on supply and demand fundamentals.

We deliver one consistent and complete solution designed specifically for the needs of oil trading analysts and oil traders, enabling them to craft oil trading strategies and perform their own analysis with ease and speed.

Traders

Perform your own analysis with ease and speed and gain profitable trading signals:

Build both opposing and supporting views for your trading teams with scenarios and a probabilistic approach

Deduct clear signals and signposts on the global refinery market based on unsolved imbalances and bring the 'so what' needed to your trading

team

Understand the changing dynamics in oil supply and demand, refining, and marketing value chain around the world

OIL TRADING SOLUTION





RIGSSOLUTION

Gain detailed insight into offshore rig and land rig markets, monitor historical and forecasted global rig supply and demand

Constant changes in oil prices and unexpected market events relate to the current offshore rig and land rig activity globally and determine global trends together with rig supply and demand balance in the coming years.

Understand the global offshore and land rig market trends through historical and forecasted databases to assess strategy and make informed decisions to support rig activity. Identify upcoming opportunities in the local and global drilling market for the upstream and geothermal sectors and explore investment opportunities.

Study market shares, understand upcoming demand, perform regional analysis, and assess contractors' rig fleets through comprehensive and detailed coverage of both the offshore and onshore rig market



CHEMICALS & NAPHTHA



White Spirit
BLANCO SPRI **\$870**

White spirit (Blanco Spri) is a petroleum-based solvent used for thinning paints and industrial cleaning.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Methanol
99.85 **\$375**

Methanol (99.85%) is a high-purity industrial alcohol used as a solvent and chemical feedstock.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

Paraffin **\$1430**

Paraffin is a refined petroleum wax used in candles, coatings, and industrial applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



CARBON BLACK
FEED STOCK OIL **\$1550**

Carbon Black Feedstock Oil is a petroleum feed used in producing carbon black for rubber and industrial applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Ethanol 99% **\$1.90**
Gallon

Ethanol 99% is high-purity alcohol used as a solvent, fuel additive, and in industrial applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

Naphtha **\$685**

Naphtha is a light petroleum fraction used as a feedstock for petrochemicals and fuel blending.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



PETROLEUM



SULFUR & COKE



PETROLEUM COKE \$340

Petroleum coke is a carbon-rich solid byproduct of oil refining used as industrial fuel and in manufacturing.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

Petroleum sponge coke \$550

Petroleum sponge coke is a porous form of petroleum coke used mainly in industrial fuel and electrode production.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Petroleum calcined coke \$520

Calcined petroleum coke is a high-purity carbon product used in aluminum production and industrial electrodes.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



SULFUR & COKE

Needle Coke \$500

Needle coke is a high-quality petroleum coke used mainly in manufacturing graphite electrodes for steel production.

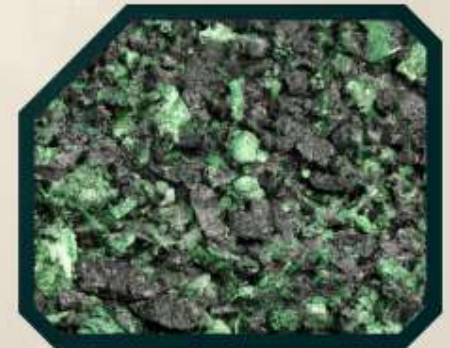
Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



GREEN PET COKE \$490

Granular sulfur 99.8% is high-purity sulfur used in fertilizers, chemicals, and industrial processing.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Granules Sulfur 99.8% 770

Granular sulfur 99.8% is high-purity sulfur used in fertilizer production and industrial chemical processes.

Minimum of 30,000 MT/month	Maximum of 150,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



SULFUR & COKE

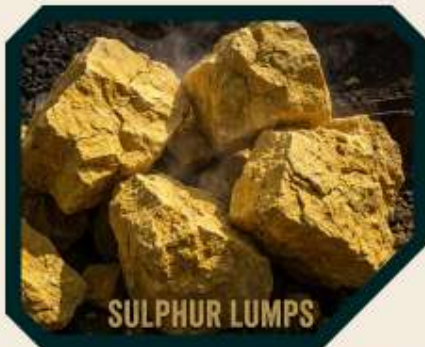


powdered sulfur

\$750

Powdered sulfur is a fine elemental sulfur used in agriculture, chemical manufacturing, and industrial applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Sulphur lump

\$745

Sulphur lump is solid elemental sulfur used in industrial processing and chemical production.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	



Sulphur Pastilles

\$780

Sulphur pastilles are small, solid sulfur pellets used for safe handling, storage, and industrial applications.

Minimum of 10,000 MT/month	Maximum of 100,000 MT/month
Commission: USD 2.50 Seller side, USD 2.50 Buyer side Per TON	

PETROLEUM



Cost Benchmarking Solution

Offers the ability to generate new scenarios based on the client's own assumptions and check the results instantly. For instance, you may change GDP and population growth by country and by year, efficiency growth parameters, energy carrier substitution parameters, and many others. Therefore, creating bespoke scenarios is no longer the work of an army of consultants working over weeks at a time, but becomes a desktop exercise you carry out within minutes. The transparency you gain from these models also generates insight on the true levers of the energy transition.



AL AHRAM GROUP
INTERNATIONAL FACTORIES & COMPANIES

Chairman Message

ENG. Ahmed Hussien

Chairman of the Board

Strategic Vision & Leadership

**"The world is changing rapidly,
so we prepare today for tomorrow."**

Our mission is **excellence, sustainability, and market leadership across international trade. We are committed** to building lasting partnerships that drive mutual growth and success in an ever-evolving global marketplace.





FOB PROCEDURES



A STEP-BY-STEP OUTLINE OF THE **NON-NEGOTIABLE** FOB PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

1. Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

2. Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

3. Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller.

4. Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

5. Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

6. Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

7. Release Of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.

8. In Case Of Commission, Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.



CIF PROCEDURES



A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

1. Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

2. Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

3. Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the Seller shall issue a Proforma Invoice to the Buyer, enabling the Buyer to arrange the agreed payment instrument. Payment shall be made either by:

(a) 100% Irrevocable Letter of Credit (LC), payable at the port of loading against presentation of the required shipping documents; or

(b) 20% advance payment by Telegraphic Transfer (TT) upon issuance of the Proforma Invoice, with the remaining 80% payable by Irrevocable Letter of Credit (LC) at the destination port upon arrival of the cargo and presentation of the required documents.

The payment option shall be mutually agreed upon by both parties prior to contract execution.

8. In Case Of Commission, Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

4. Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 3% performance bond.

5. Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

6. Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

7. Release Of Financial Instrument:

The seller's bank will release the financial instrument within (2) three business days after the issuance of SGS report or equivalent at destination port.

CREDIT PROCEDURE FOR GOVERNMENTS & HIGH-IMPACT COMPANIES



A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

1. Issuance of ICPO & REQUIRED DOCUMENTS

The buyer shall issue ICPO and one of the following documents (Bank of Bills, Bill of Exchange, Bank Promissory Notes). Upon verification, the seller will issue a completed, signed and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and counter-sign.

2. Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

3. Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to provide the necessary financial instruments. The buyer's bank shall issue 100% financial instrument, which guarantees the whole contract value and must be from a top international bank acceptable to seller.

8. In Case Of Commission, Payment As Follows:

The NCNDA/IMPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. With every shipment, all consultant parties shall receive their commissions from the seller.

4. Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

5. Commencement Of Shipping:

The first shipment delivery is within 26-35 business days from date of the seller's acceptance of the financial instrument.

6. Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

7. Release Of Financial Instrument:

The seller's bank will release the financial instruments 90 to 180 days after the bill of lading is issued, depending on the agreement. INSTEAD OF the current one.



Documents Provided By The Seller To The Buyer

THE SELLER WILL ISSUE THE FOLLOWING FULL PROOF OF PRODUCT (POP) DOCUMENTS TO THE BUYER VIA BANK-TO-BANK TRANSACTION:

- Copy of the commercial invoice
- Copy of the export certificate approval
- Copy of the statement of availability of the product
- Copy of the refinery commitment to produce the product
- Copy of the contract with Transnet for product transportation to the port
- Copy of the port storage agreement
- Copy of the charter party agreement for transportation to the discharge port
- The customer formalities and test report sent to the buyer's bank
- Certificate of origin

- Copy of the vessel questionnaire (Form 88)
- Dip test authorization (upon buyer's request; buyer will pay the full cost)
- Copy of the bill of lading
- SGS inspection report
- Tank receipt

Important Notes

Payment Terms for Manufactured Oils and Coal Products:

For all petroleum-derived oils, lignite, petroleum coal, or sulfur, the payment terms shall be 30% TT (Telegraphic Transfer) in advance, and 70% LC (Letter of Credit) released at sight on an FOB basis, or at the destination port on a CIF basis.

Shipping and Storage:

The seller does not have storage facilities worldwide. Products are shipped directly from the seller's factories and refineries to the buyer. The seller does not engage in "dip and pay" or vessel-to-vessel transactions. The seller ships unsanctioned products from any unsanctioned port to any non-sanctioned port worldwide.



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