

SUGAR November 2026

President's Speech

The world is changing all around us, therefore, today we must get ready for tomorrow, and strive for excellence, sustainable and access to the leading position among global export trading companies and to continue to thrive a business over the next years beyond the ability to understand our customer's requirements, providing consumers high quality energy products of petroleum products at competitive prices in the global oil market



CHAIRMAN OF THE BOARD
ENG. AHMED HUSSIEN



Our Location

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Raw Brown SUGAR



BRAZILIAN SUGAR PRODUCT SPECIFICATIONS & PRICING TABLE

ICUMSA 600-1200 (Raw Brown)

ORDER TYPE	total contract amount	TARGET VOLUME (SLICES)	PRICE PER MT (USD)
Annual Contract (Payment: DLC/LC/SBLC)	150,000 MT	12,500 MT x 12	\$545
	300,000 MT	25,500 MT x 12	\$535
	600,000 MT	50,500 MT x 12	\$525
	1,200,000 MT	100,000 MT x 12	\$515

ORDER TYPE	TARGET VOLUME	PRICE PER MT (USD)
Spot Volume (Immediate Shipment)	12,500 MT	\$565
	25,500 MT	\$555
	50,500 MT	\$545
	100,000 MT	\$535



WHITE CANE SUGAR



WHITE CANE SUGAR ICUMSA 45

ORDER TYPE	total contract amount	TARGET VOLUME (SLICES)	PRICE PER MT (USD)
Annual Contract (Payment: DLC/LC/SBLC)	150,000 MT	12,500 MT x 12	\$480
	300,000 MT	25,500 MT x 12	\$470
	600,000 MT	50,500 MT x 12	\$460
	1,200,000 MT	100,000 MT x 12	\$450

ORDER TYPE	Contract Duration: for 3 Months	Contract Duration: for 6 Months	Contract Duration: for 12 Months
150,000 MT	\$430	\$450	\$480
300,000 MT	\$420	\$440	\$470
600,000 MT	\$410	\$430	\$460
1,200,000 MT	\$400	\$420	\$450

ORDER TYPE	TARGET VOLUME	PRICE PER MT (USD)
Spot Volume (Immediate Shipment)	12,500 MT	\$490
	25,500 MT	\$480
	50,500 MT	\$470
	100,000 MT	\$440

Product Data Sheet: Brazilian ICUMSA 45 White Refined Sugar



A comprehensive technical and chemical profile of the Brazilian ICUMSA 45 White Refined Sugar. This highly refined, brilliant white sugar meets stringent international standards for purity and quality. It is 100% soluble, free-flowing, and rigorously tested to be free from harmful radiation, heavy metals, and pathogenic bacteria, making it perfectly safe for direct human consumption and premium industrial food applications.

1. General Information

- Product Name: ICUMSA 45 SUGAR
- Origin: Brazil
- Color: Brilliant White
- Granulometry: Fine Standard
- Solubility: 100% Dry & free-flowing
- Radiation: Normal (Without the presence of cesium or iodine)

3. Heavy Metals & Toxic Elements (Maximum Limits)

- Copper (Cu): 1.00 mg/kg
- Lead (Pb): 1.00 mg/kg
- Arsenic (As): 0.50 mg/kg
- Zinc (Zn): 3.00 mg/kg
- Cadmium (Cd): 0.05 mg/kg
- Mercury (Hg): 0.01 mg/kg

4. Pesticide Traces & Microbiological Limits

- DDT: 0.005 mg/kg Maximum
- Photoxin: 0.01 mg/kg Maximum
- Hexachloran Gamma Isomer: 0.005 mg/kg Maximum
- Pathogenic Bacteria (including Salmonella): Nil (per 25 grams)
- Bacillus: Nil (per gram)

2. Physical & Chemical Properties

- Polarity (at 20°C): 99.80° Minimum
- ICUMSA Rating: 45 Attenuation Index Units Maximum (Method #10-1978)
- Moisture: 0.04% Maximum by Weight
- Sulphated Ash Content: 0.04% Maximum by Weight
- Reducing Sugar: 0.01% Maximum in Dry Mass
- Sulphur Dioxide (SO₂): 20 mg/kg Maximum
- Magnetic Particles: 4 mg/kg Maximum

Standard Operating Procedures & Industry Overview

White Cane Sugar ICUMSA 45 Description Refined Sugar

This document provides a formal overview of the ICUMSA standard, detailing its global recognition and analytical methods. More importantly, it outlines the secure, step-by-step banking procedures and payment terms required to execute international sugar trades, ensuring a risk-free transaction for both buyers and sellers.



1. About ICUMSA (International Commission for Uniform Methods of Sugar Analysis)

- **Global Authority:** ICUMSA is a world-wide body bringing together the activities of the National Committees for Sugar Analysis in more than thirty member countries.
- **Industry Focus:** It is the only international organization concerned solely with analytical methods for the sugar industry.
- **International Recognition:** In addition to its use by the sugar industry, ICUMSA methods are officially recognized by major global authorities, including:
 - The Codex Alimentarius Commission
 - The OIML (International Organization of Legal Metrology)
 - The EU (European Union)
 - The US Food Chemicals Codex
- **Method Status:** Analytical methods are initially recommended for Tentative (T) approval. Upon meeting all requirements, they are accorded Official (O) status. Methods that are demonstrably useful are given an Accepted (A) status.

2. Procedures & Payment (Step-by-Step Banking Workflow) Step 1: MT 799 (Buyer's Readiness)

Step 1: MT 799 (Buyer's Readiness)

- Sent by the buyer's bank. This instrument simply indicates the readiness to send the MT 760. It costs very little and presents no risk to the buyer at this stage.

Step 2: RWA (Readiness, Willingness, and Ability - Seller's Confirmation)

- This is the best banking proof that the seller is ready to accept the MT 760 instrument via their bank.
- It serves as confirmation that the seller's bank is ready to issue the POP (Proof of Product) and the 2% PB (Performance Bond).
- This confirmation is sent directly by the seller's bank officer along with the RWA.
- **Key Milestone:** At this point, the buyer receives official, legal banking confirmation that the POP and PB are already lodged in the seller's bank and ready to be transmitted.
- **Zero Risk Guarantee:** If the buyer does not receive the RWA, the buyer DOES NOT send the MT 760.

Step 3: MT 760 (Financial Instrument)

- Upon receiving the RWA, the MT 760 (SBLC/DLC) is officially sent by the buyer's bank.

Step 4: POP & PB Activation

- The POP (Proof of Product) and 2% PB (Performance Bond) are formally sent by the seller's bank to the buyer's bank, activating the buyer's financial instrument.

Step 5: Final Payment & Document Transfer

- Payment via MT 103 (with SBLC) is executed only after the successful loading of the goods. This is triggered upon the presentation of the SGS inspection report and the BL (Bill of Lading), representing the full set of shipping documents.

Product Data

Raw Brown Cane Sugar ICUMSA 600-1200



A detailed technical specification for Raw Brown Cane Sugar (ICUMSA 600-1200), commonly referred to as VHP (Very High Polarization) sugar. Characterized by its solid brown crystals, this product retains a portion of natural molasses. It complies with international safety and quality limits, ensuring it is completely free from mold, chemicals, and unnatural odors, making it suitable for human consumption and industrial refining.

1. General Information

- Product Name: Raw Brown Cane Sugar ICUMSA 600-1200
- Substance: Solid brown Crystal
- Color: Brown, ICUMSA 600 to 1200 typical
- Granulometry: 0.6 mm of regular square (medium size)
- Smell: Free of any odor
- Solubility: 95% Dry & free flowing

3. Trace Elements & Contaminant Limits

- Magnetic Particles: 10 mg/kg
- Max AS (Arsenic): 1 PPM
- Max PS: 2 PPM
- Max CU (Copper): 3 PPM
- Radiation: Within International acceptable limits

4. Safety, Microbiological & Health Standards

- HPN Staph Aureus: NIL
- Free From: Mold, unnatural odors, chemicals, and insects
- Poisonous Verification: Phytosanitary Certificate
- Seed / Husks / General Safety: No radiation, no virus, no insect parts, no poisonous matter. Non-genetic and is suitable for human consumption.

2. Physical & Chemical Properties

- Polarization: 97.80% to 99.2%
- ICUMSA Rating: VHP 600 - 1200 RBU, Attenuation Index Units Method # 4-1978
- Moisture: 0.15% Maximum by Weight
- Ash Content: 0.15% Maximum by Weight
- Reducing Sugar: 0.05% Maximum by Weight
- Sulphur Dioxide: 60 mg/kg
- SO2: 120 mg/kg

DELIVERY MECHANISMS

tailored to your needs

We combine cutting edge technology with our proprietary approach to deliver unique ways to analyze the Energy Space for your specific workflows.



OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

About the Company

We are an independent energy research and business intelligence company providing data, analytics and consultancy services to our clients exposed to the energy industry across the globe.

Services & Tools

Access best in class data across the entire energy space. Our approach is built bottom-up with all data points collected at the lowest level of granularity. We deliver data in different ways to match our clients' specific needs and workflows.

Datafeed: Data feed through ftp or OData or Snowflake for use in standard or custom-build analysis tools.

Models: Fully editable, transparent, Excel-based models designed for better decision-making.

Market Insights

Get a comprehensive overview of the fundamentals in the global energy markets through our online library of in-depth reports, timely articles, and factsheets. Stay abreast of the implications of macro trends and key events on the market.

Deep dive into regions, projects and companies across the energy system, with analysis spanning from oil & gas markets and the supply chain to clean energy developments and the energy transition.



EMISSIONS SOLUTION

At alahram, we believe that data transparency and quality are key to curbing methane emissions in the oil and gas industry. We have therefore developed a consistent, field-level, upstream oil and gas methane emissions database that incorporates and combines publicly available methane data, proprietary facility-level estimations, and global satellite data measurements in a consistent manner. The database is continuously updated with the latest available information—also from satellite detections.

We are committed to providing you access to data and commensurates that synthesize the market implications of trends and key events. With our expert views, all backed by alahram's unparalleled data universe, you can make informed decisions and stay ahead of the game.



NOTES

AL AHRAM GROUP

INTERNATIONAL FACTORIES & COMPANIES

Chairman Message

ENG. Ahmed Hussien

Chairman of the Board

Strategic Vision & Leadership

**"The world is changing rapidly,
so we prepare today for tomorrow."**

Our mission is **excellence, sustainability, and market leadership across international trade. We are committed** to building lasting partnerships that drive mutual growth and success in an ever-evolving global marketplace.





FOB PROCEDURES

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the loading port.

Release Of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at loading port.

In Case Of Commission, Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

A STEP-BY-STEP OUTLINE OF THE **NON-NEGOTIABLE** FOB PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller.



CIF PROCEDURES

A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailed the required documentation, financial instruments, shipping timelines, and commission payment terms.

Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the Seller shall issue a Proforma Invoice to the Buyer, enabling the Buyer to arrange the agreed payment instrument. Payment shall be made either by:

(a) 100% Irrevocable Letter of Credit (LC), payable at the port of loading against presentation of the required shipping documents; or

(b) 20% advance payment by Telegraphic Transfer (TT) upon issuance of the Proforma Invoice, with the remaining 80% payable by Irrevocable Letter of Credit (LC) at the destination port upon arrival of the cargo and presentation of the required documents.

The payment option shall be mutually agreed upon by both parties prior to contract execution.

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

In Case Of Commission, Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

Release Of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.

Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.



CREDIT PROCEDURE FOR GOVERNMENTS & HIGH-IMPACT COMPANIES

Issuance of ICPO & REQUIRED DOCUMENTS

The buyer shall issue ICPO and one of the following documents: (Bank of Bills, Bill of Exchange, Bank Promissory Notes). Upon verification, the seller will issue a completed, signed and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and counter-sign.

Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to provide the necessary Financial Instruments. The buyer's bank shall issue 100% financial instrument, which guarantees the whole contract value and must be from a top international bank acceptable to seller.



A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailed the required documentation, financial instruments, shipping timelines, and commission payment terms.

In Case Of Commission, Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. With every shipment, all consultant parties shall receive their commissions from the seller.

Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

Release Of Financial Instrument:

The seller's bank will release the financial instruments 90 to 180 days after the bill of lading is issued, depending on the agreement. INSTEAD OF the current one.

Documents Provided By The Seller To The Buyer

THE SELLER WILL ISSUE THE FOLLOWING FULL PROOF OF PRODUCT (POP) DOCUMENTS TO THE BUYER VIA BANK-TO-BANK TRANSACTION:

- Copy of the commercial invoice
- Copy of the export certificate approval
- Copy of the statement of availability of the product
- Copy of the refinery commitment to produce the product
- Copy of the contract with Transnet for product transportation to the port
- Copy of the port storage agreement
- Copy of the charter party agreement for transportation to the discharge port
- The customer formalities and test report sent to the buyer's bank
- Certificate of origin
- Copy of the vessel questionnaire (Form 88)
- Dip test authorization (upon buyer's request; buyer will pay the full cost)
- Copy of the bill of lading
- SGS inspection report
- Tank receipt

A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailed the required documentation, financial instruments, shipping timelines, and commission payment terms.

Important Notes

Payment Terms for Manufactured Oils and Coal Products:

For all petroleum-derived oils, lignite, petroleum coal, or sulfur, the payment terms shall be 30% TT (Telegraphic Transfer) in advance, and 70% LC (Letter of Credit) released at sight on an FOB basis, or at the destination port on a CIF basis.

Shipping and Storage:

The seller does not have storage facilities worldwide. Products are shipped directly from the seller's factories and refineries to the buyer. The seller does not engage in "dip and pay" or vessel-to-vessel transactions. The seller ships unsanctioned products from any unsanctioned port to any non-sanctioned port worldwide.



PARTNERS | Global Network

We collaborate with a powerful network of international partners across banking, industry, energy, infrastructure, and food sectors, forming a fully integrated ecosystem that supports sustainable growth and global expansion.

Our partners represent a diverse range of expertise, enabling us to deliver comprehensive solutions with the highest standards of quality, efficiency, and innovation.

