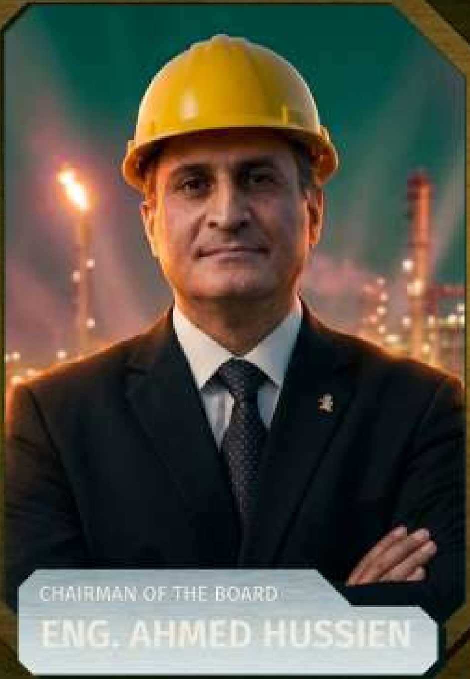



## President's Speech

The world is changing all around us, therefore, today we must get ready for tomorrow, and strive for excellence, sustainable and access to the leading position among global export trading companies and to continue to thrive a business over the next years byond the ability to understand our customer's requirements, providing consumers high quality energy products of petroleum products at competitive prices in the global oil market

### Our Location

- [illegible]
- 56 Inglemere Road, Forest Hill, SE23 2BE, London, UK.
- [illegible]
- Al salam st, [illegible] tower office no 3, Abu Dhabi, UAE
- 1st Floor [illegible], Ghana
- [illegible]

**Emails**

[illegible]

www.alahrampetroleum.com

### Our Contacts

Egypt Office:
Mob. : [illegible]
Phone : [illegible]
Fax : [illegible]
London : [illegible]
Dubai : +971 50 589 2789



MINING September 2026

# AL AHRAM

SINCE GROUP 2009

MINING CATALOG

# CATALOG 2026

MINING CATALOG

ALAHRAM GROUP SINCE 2009

## AL AHRAM GROUP

INTERNATIONALFACTORIES & COMPANIES

**Egypt Office:**
Mob: +201271111104
Mob: +20223877374
Mob: +20223877375
Fax : +20223877376

@alahramgroup

**International:**
London: +447507743770
Dubai: +971 50 589 2789

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

# MINING CATALOG 2026

The group has huge supply capacities of up to 100,000 tons per month for some goods, covering the following sectors.

## COMPANY PRIFE

ALAHRAM GROUP – is a global trading company. Our company was founded in 2011 in Egypt, in the name of Eng. Ahmed Hussien, Chairman. Eng. Ahmed Hussien organized many successful commercial and industrial profile higher global companies in Europe, USA, UK, German, Middle East and some other countries at corn, barley etc.

Founded in 2011 in Cairo, Egypt , Al Ahram Group International has evolved into a global trading enterprise managing strategic commercial and industrial portfolios across multiple continents.

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# PRECIOUS METALS

## GOLD 99.99

Net Price 1% Minus
Gross Price 3% Minus

| Minimum of | Maximum of |
| --- | --- |
| 250 Kg/month | 1,000 Kg/month |

Commission: $1.00 per MT

## African GOLD

Net Price 3% Minus
Gross Price 5% Minus

| Minimum of | Maximum of |
| --- | --- |
| 250 Kg/month | 1,000 MT/month |

Commission: $1.00 per MT

www.alahrampetroleum.com

NON-NEGOTIABLE

## GOLD PROCEDURES (AFRICAN & SWISS GOLD)

### Issuance of ICPO & Bank Confirmation Letter (BCL):

The buyer shall issue an ICPO (or ICPO-BCL) signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

### Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

### Registration of the Contract with the Concerned Authorities:

The buyer shall sign and seal the contract (either electronically or with a hard signature and seal) within three (3) business days of the issuing date. The seller shall issue the contract. The buyer shall register the signed and sealed contract with the Ministry of Foreign Affairs, the Embassy, and the Chamber of Commerce in their country.

### Issuance of Proforma Invoice:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue the financial instrument, which must be from a top-tier international bank acceptable to the seller.

### Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

### African Gold Transfer Procedure:

In the case of African Gold, the financial instrument is released after the goods leave the refinery as stated in the contract by the buyer. The condition for releasing the financial instrument is that the buyer receives the full and complete quantity of the goods as mentioned in the contract. The buyer shall not pay any amount unless they receive the goods.

### Swiss Gold 99.99 Transfer Procedure:

In the case of Swiss Gold 99.99, the financial instrument is released fully upon the arrival of the goods from the seller's bank to the buyer's bank. (Swiss Gold is prohibited from being transferred outside the bank. It must be transferred bank-to-bank).

# AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

**2026**

# PRECIOUS METALS

## SILVER

1%
3%

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## PLATINUM

$1,630
$1,640

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

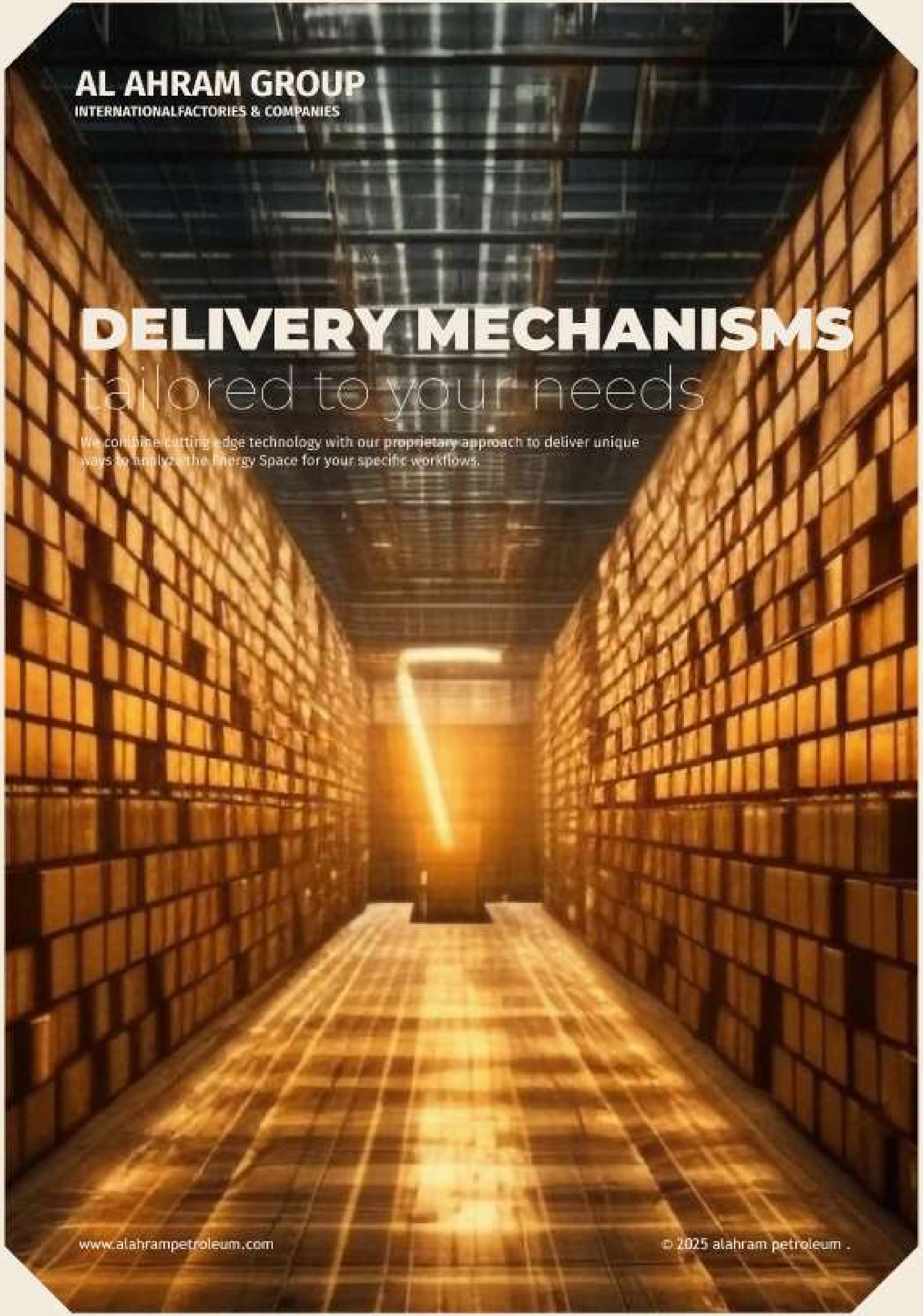
## PALLADIUM

$1,290
$1,300

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT



AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES
2026

# BASE METALS & ORES DEPARTMENT

## ALUMINUM INGOTS 99.7%

3%

5%


Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: $1.00 per MT

## LEAD

$1,925

$1,935

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: $1.00 per MT

## ZINC

$3,600

$3,610

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: $1.00 per MT

## NICKEL

$17,175

$17,185

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: $1.00 per MT

## TIN

$53,930

$53,940

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

Minimum of **10,000** MT/month | Maximum of **100,000** MT/month

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES


# OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

## About the Company

We are an independent energy research and business intelligence company providing data, analytics and consultancy services to our clients exposed to the energy industry across the globe.

Services & Tools
Access best in class data across the entire energy space. Our approach is built bottom-up with all data points collected at the lowest level of granularity. We deliver data in different ways to match our clients' specific needs and workflows.

Datafeed: Data feed through ftp or OData or Snowflake for use in standard or custom-build analysis tools.
Models: Fully editable, transparent, Excel-based models designed for better decision-making.

Market Insights
Get a comprehensive overview of the fundamentals in the global energy markets through our online library of in-depth reports, timely articles, and factsheets. Stay abreast of the implications of macro trends and key events on the market.

Deep dive into regions, projects and companies across the energy system, with analysis spanning from oil & gas markets and the supply chain to clean energy developments and the energy transition.

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES
**2026**

# BASE METALS & ORES DEPARTMENT

## COPPER MILBERY

Net Price
3% Minus
Gross Price
5% Minus

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## COPPER

1%
3%

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## COPPER PLATES

Net Price
1% Minus
Gross Price
3% Minus

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## Copper ore

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

IRON ORE
63% - 64.5%

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# IRON & STEEL

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

### Second Quality Railway

$395
$405

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

### Billet iron

$485
$495

Lorem ipsum dolor sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

IRON & STEEL

### USED RAIL
### SCRAPS ISRI R50/R65

$395
$405

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

### IRON ORE 63% - 64.5%

$105
$115

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

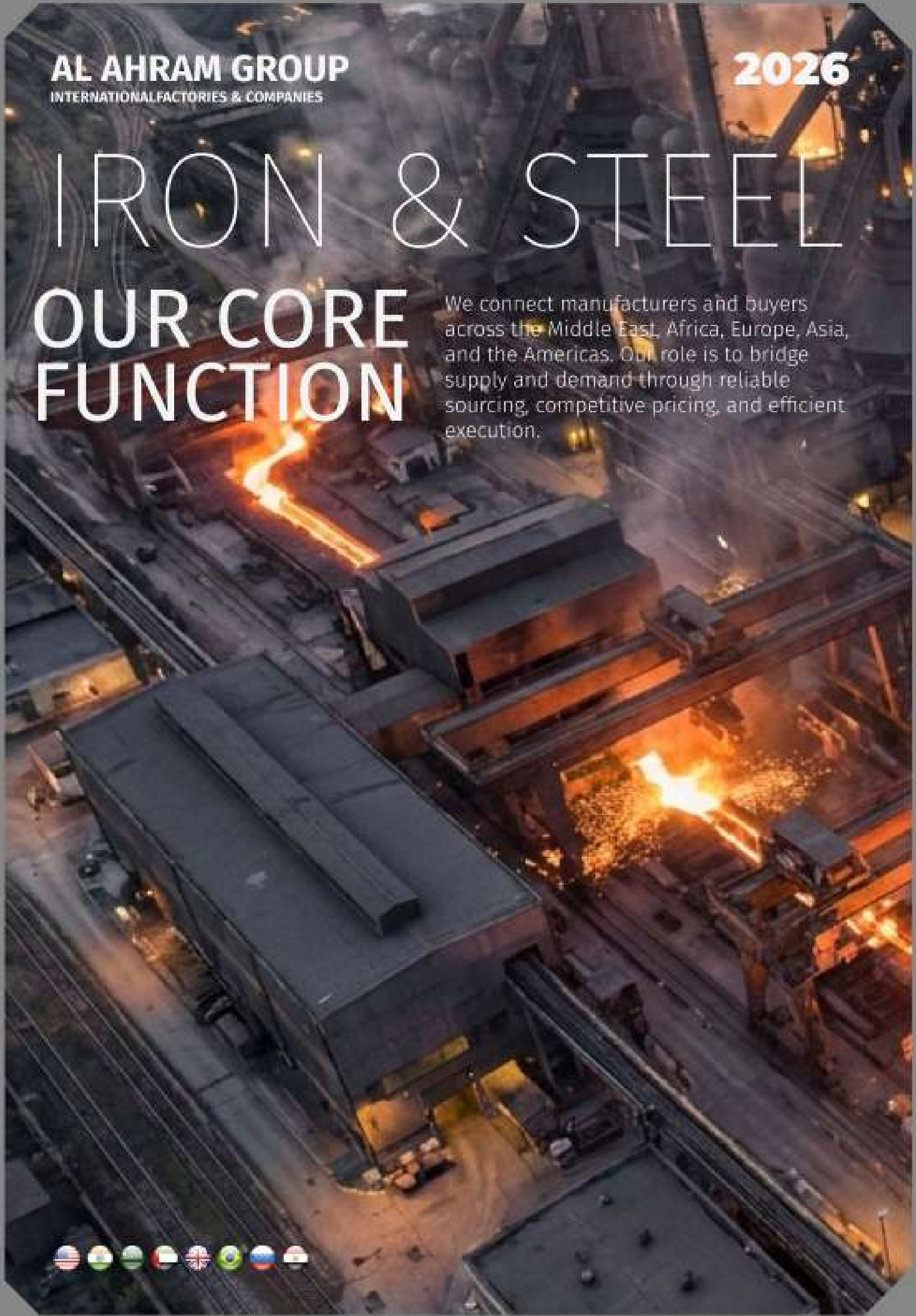
Commission: $1.00 per MT

### STEEL BARS 8-32MM

$615
$625

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT



AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# IRON & STEEL

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

IRON & STEEL

## Iron oxide

$1,190

$1,200

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# EMISSIONS
# SOLUTION

SOLUTION

At alahram, we believe that data transparency and quality are key to curbing methane emissions in the oil and gas industry. We have therefore developed a consistent, field-level, upstream oil and gas methane emissions database that incorporates and combines publicly available methane data, proprietary facility-level estimations, and global satellite data measurements in a consistent manner. The database is continuously updated with the latest available information—also from satellite detections.

We are committed to providing you access to data and commensurates that synthesize the market implications of trends and key events. With our expert views, all backed by alahram's unparalleled data universe, you can make informed decisions and stay ahead of the game

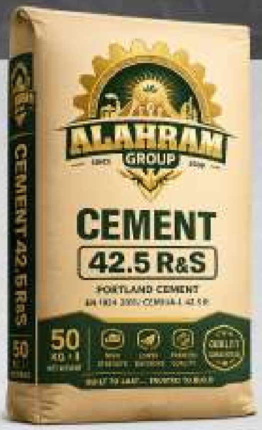
**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# CEMENT & BUILDING MATERIALS

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.




### CEMENT 42.5 R&S

$59
$63

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

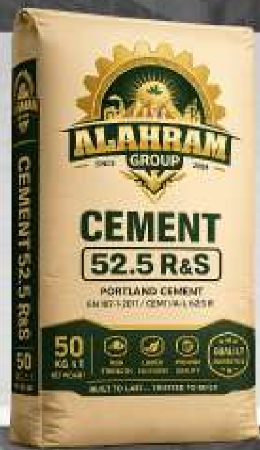
Commission: $1.00 per MT

### CEMENT 52.5 R&S

$68
$72

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT




**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# CEMENT & BUILDING MATERIALS

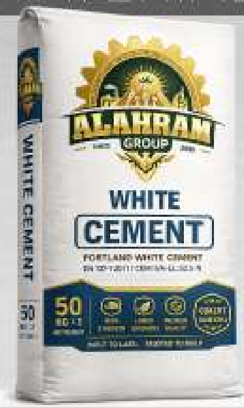
### White cement

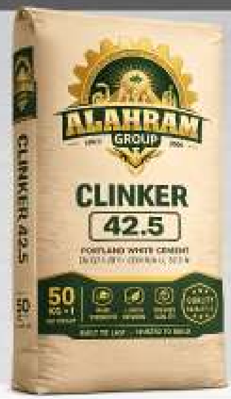
$105
$109

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT




### Clinker 42.5

$49
$53

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

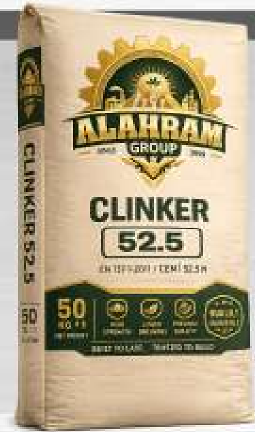
### Clinker 52.5

$62
$66

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT



# CEMENT & BUILDING MATERIALS

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

### Limestone

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES
2026

CEMENT & BUILDING MATERIALS

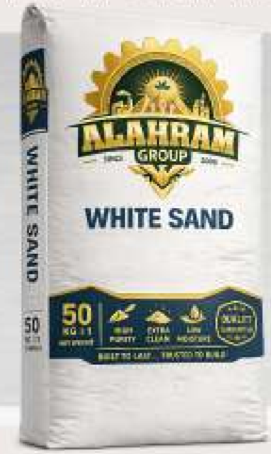
### WHITE SAND

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT




OUR CORE FUNCTION

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# MINING & INDUSTRIAL ORES

## Phosphate

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## Silicate

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## Kaoline

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

MINING & INDUSTRIAL ORES

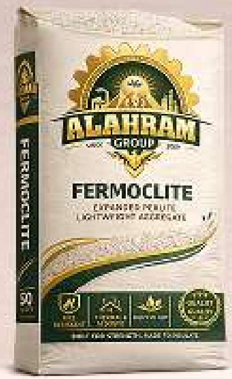
## FERMOCLITE

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT




## BALLCLAY

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## GARNET

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# MINING & INDUSTRIAL ORES

## BINTONITE

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT


## DELOMITE

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## Graffititi (Graphite)

AS PER SPECS

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# MINING & INDUSTRIAL ORES

## CHROMITE

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## BARITE

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## FLEDSPAR

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# MINING & INDUSTRIAL ORES

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

### Manganese 18-25

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

### Quartiz ore

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

MINING & INDUSTRIAL ORES

### Mica ore

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

### Basalt ore

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

### Alabaster Ore

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

Minimum of 10,000 MT/month | Maximum of 100,000 MT/month

Commission: $1.00 per MT

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# MINING & INDUSTRIAL ORES

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

## TALC powder

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

MINING & INDUSTRIAL ORES

## Bauxite

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean efficient engine performance.

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES

2026

# EMISSIONS
# SOLUTION

SOLUTION

At alahram, we believe that data transparency and quality are key to curbing methane emissions in the oil and gas industry. We have therefore developed a consistent, field-level, upstream oil and gas methane emissions database that incorporates and combines publicly available methane data, proprietary facility-level estimations, and global satellite data measurements in a consistent manner. The database is continuously updated with the latest available information—also from satellite detections.

We are committed to providing you access to data and commensurates that synthesize the market implications of trends and key events. With our expert views, all backed by alahram's unparalleled data universe, you can make informed decisions and stay ahead of the game

# Chicken Cuts & Fillets

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

## SULFUR

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
| --- | --- |
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## SALT

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
| --- | --- |
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES
2026

Chicken Cuts & Fillets

## Coal

$150
$160

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance.

| Minimum of | Maximum of |
| --- | --- |
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

## Potassium carbonate

AS PER SPECS

| Minimum of | Maximum of |
| --- | --- |
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# Chicken Cuts & Fillets

## OUR CORE FUNCTION

We connect manufacturers and buyers across the Middle East, Africa, Europe, Asia, and the Americas. Our role is to bridge supply and demand through reliable sourcing, competitive pricing, and efficient execution.

## Mercury

AS PER SPECS

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

**2026**

# Chicken Cuts & Fillets

## URANIUM

$85.55 / lb
$85.85 / lb

Automotive diesel fuel compliant with EN 590 for clean, efficient engine performance

| Minimum of | Maximum of |
|---|---|
| 10,000 MT/month | 100,000 MT/month |

Commission: $1.00 per MT

**AL AHRAM GROUP**
INTERNATIONALFACTORIES & COMPANIES

Chairman Message

## ENG. Ahmed Hussien

Chairman of the Board

Strategic Vision & Leadership

# "The world is changing rapidly, so we prepare today for tomorrow."

Our mission is **excellence, sustainability, and market leadership across international trade. We are committed** to building lasting partnerships that drive mutual growth and success in an ever-evolving global marketplace.

AL AHRAM GROUP
INTERNATIONALFACTORIES & COMPANIES



# PARTNERS | Global Network

We collaborate with a powerful network of international partners across banking, industry, energy, infrastructure, and food sectors, forming a fully integrated ecosystem that supports sustainable growth and global expansion.

Our partners represent a diverse range of expertise, enabling us to deliver comprehensive solutions with the highest standards of quality, efficiency, and innovation.

# FOB PROCEDURES

### Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the loading port.

### Release Of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at loading port.

### In Case Of Commission,Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

### Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.







## A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE FOB PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

### Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

### Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

### Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

### Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller.

# CIF PROCEDURES

## Issuance Of Icpo & Bcl:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

## Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

## Review & Counter-Signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.





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# A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

## Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the Seller shall issue a Proforma Invoice to the Buyer, enabling the Buyer to arrange the agreed payment instrument. Payment shall be made either by:

(a) 100% Irrevocable Letter of Credit (LC), payable at the port of loading against presentation of the required shipping documents; or

(b) 20% advance payment by Telegraphic Transfer (TT) upon issuance of the Proforma Invoice, with the remaining 80% payable by Irrevocable Letter of Credit (LC) at the destination port upon arrival of the cargo and presentation of the required documents.

The payment option shall be mutually agreed upon by both parties prior to contract execution.

## Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

## Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

## In Case Of Commission,Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

## Release Of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.

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# CREDIT PROCEDURE FOR GOVERNMENTS

## & HIGH-IMPACT COMPANIES

### Issuance of ICPO & REQUIRED DOCUMENTS

The buyer shall issue ICPO and one of the following documents: (Bank of Bills, Bill of Exchange, Bank Promissory Notes). Upon verification, the seller will issue a completed, signed and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and counter-sign.

### Issuance Of Proforma Invoice And Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to provide the necessary Financial Instruments. The buyer's bank shall issue 100% financial instrument, which guarantees the whole contract value and must be from a top international bank acceptable to seller.

### Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.





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## A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

### In Case Of Commission,Payment As Follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. With every shipment, all consultant parties shall receive their commissions from the seller.

### Verification Of Financial Instrument & Pop Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

### Commencement Of Shipping:

The first shipment delivery is within 28-35 business days from date of the seller's acceptance of the financial instrument.

### Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

### Release Of Financial Instrument:

The seller's bank will release the financial instruments 90 to 180 days after the bill of lading is issued, depending on the agreement. INSTEAD OF the current one.

# Documents Provided By The Seller To The Buyer

**THE SELLER WILL ISSUE THE FOLLOWING FULL PROOF OF PRODUCT (POP) DOCUMENTS TO THE BUYER VIA BANK-TO-BANK TRANSACTION:**

- Copy of the commercial invoice
- Copy of the export certificate approval
- Copy of the statement of availability of the product
- Copy of the refinery commitment to produce the product
- Copy of the contract with Transnet for product transportation to the port
- Copy of the port storage agreement
- Copy of the charter party agreement for transportation to the discharge port
- The customer formalities and test report sent to the buyer's bank
- Certificate of origin
- Copy of the vessel questionnaire (Form 88)
- Dip test authorization (upon buyer's request; buyer will pay the full cost)
- Copy of the bill of lading
- SGS inspection report
- Tank receipt





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## A STEP-BY-STEP OUTLINE OF THE NON-NEGOTIABLE CIF PURCHASE PROCEDURES

detailing the required documentation, financial instruments, shipping timelines, and commission payment terms.

## Important Notes

### Payment Terms for Manufactured Oils and Coal Products:

For all petroleum-derived oils, lignite, petroleum coal, or sulfur, the payment terms shall be 30% TT (Telegraphic Transfer) in advance, and 70% LC (Letter of Credit) released at sight on an FOB basis, or at the destination port on a CIF basis.

### Shipping and Storage:

The seller does not have storage facilities worldwide. Products are shipped directly from the seller's factories and refineries to the buyer. The seller does not engage in "dip and pay" or vessel-to-vessel transactions. The seller ships unsanctioned products from any unsanctioned port to any non-sanctioned port worldwide.