

ALAHRAM PETROLEUM 2025



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2025
**ALAHRAM
PETROLEUM**



Al Ahram Group International Factories & Companies

Alahramgroup.com +201272496660 +2012 7111104 petroleum.dep@alahramgroupworld.org





ALAHRAM PETROLEUM

Al Ahram Group International Factories & Companies



January *2026 * Price List Valid till : 31 / 1 / 2026

Petroleum

DIESEL GAS D2 GOST 305-82

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

DIESEL D6 VIRGIN LOW POUR FUELOIL



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.



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Commission: USD 0.2 seller side, USD 0.2 Buyer side Per GAL.

Petroleum

AUTOMOTIVE DIESEL FUEL EN-590

www.alahramgroupworld.com



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.



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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



CIF

FOB **\$ -20 minus platts**

Minimum of 10,000
MT / month

Maximum of 100,000
MT / month

Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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ULTRA-LOW- SULFUR DIESEL

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Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

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CIF

FOB \$ -5 minus platts

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 1.00 seller side, USD 1.00 Buyer side Per TON.

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www.alahramgroup-eg.netOrigin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

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AVIATION KEROSENE COLONIAL GRADE JP54 JETFUEL

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF

FOB \$ -4 minus platts

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.00 seller side, USD 2.00 Buyer side Per TON.

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www.alahramgroup-eg.netOrigin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

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JET FUEL A191/91

www.alahramgroupworld.com

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF

FOB \$ -2 minus platts

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.00 seller side, USD 2.00 Buyer side Per TON.

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www.alahramgroup-eg.netOrigin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

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AUTOMOTIVE GAS OIL (AGO)

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 570

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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GASOLINE OCTANE

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT
- 3- It will be determined upon destination and origin country.

OCTANES	\$
CIF 87	\$ -----
89	\$ -----
91	\$ -----
92	\$ -----
95	\$ -----
FOB 87	\$ 430
89	\$ 450
91	\$ 470
92	\$ 490
95	\$ 510
87	\$ 540

Minimum of **10,000**
 MT / month

Maximum of **100,000**
 MT / month

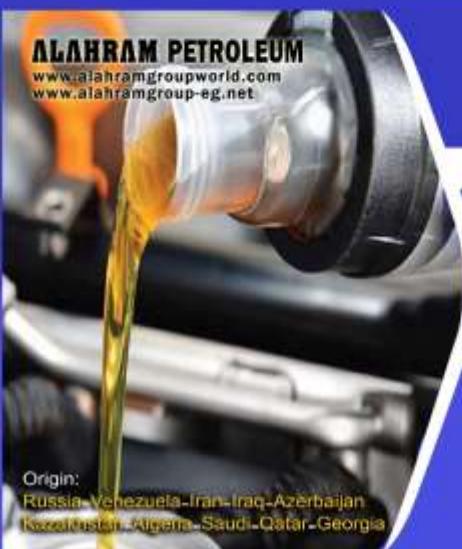


Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

FUEL OIL (IFO)

www.alahramgroupworld.com

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www.alahramgroup-eg.net



Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CST	\$
CIF 180	\$ -----
280	\$ -----
380	\$ -----
FOB 180	\$ 430
280	\$ 450
380	\$ 470

Minimum of **10,000**
 MT / month

Maximum of **100,000**
 MT / month



Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

BASE OIL

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF

SN100

\$ -----

BS150

\$ -----

SN150

\$ -----

SN300

\$ -----

SN500

\$ -----

CST

SN100

\$ 910

BS150

\$ 1600

SN150

\$ 990

SN300

\$ 1050

SN500

\$ 1150

FOB

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



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MAZUT-100 GOST10585/75

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **370**

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **350**

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.



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BITUMEN

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CIF

Type	30/40	\$ -----
	40/50	\$ -----
	50/60	\$ -----
	60/70	\$ -----
	80/100	\$ -----
	85/100	\$ -----
	100/120	\$ -----


FOB

Type	30/40	\$ 400
	40/50	\$ 470
	50/60	\$ 490
	60/70	\$ 510
	80/100	\$ 530
	85/100	\$ 550
	100/120	\$ 570

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

PETROLEUM COKE

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via FOB shipment by shipment.
- 2- Average freight cost for CIF is **45-50 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **220**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

LNG, LIQUIDIFIED NATURAL GAS

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via FOB shipment by shipment.
- 2- Average freight cost for CIF is **45-50 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - **10% minus platts**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



Commission: USD 3.00 seller side, USD 3.00 Buyer side Per TON.

LPG, LIQUI D PETROLEUM GAS(LPG)

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Origin:
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 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - 7% minus platts

 Minimum of 10,000
 MT / month

 Maximum of 100,000
 MT / month


Commission: USD 3.00 seller side, USD 3.00 Buyer side Per TON.

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4 minus platts

 Minimum of 10,000
 MT / month

 Maximum of 100,000
 MT / month


Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4 minus platts

 Minimum of 10,000
 MT / month

 Maximum of 100,000
 MT / month


Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

White Spiritl

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Origin:
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 Kazakhstan-Algeria-Saudi-Qatar-Georgia



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Petroleum

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 850

 Minimum of 10,000
 MT / month

 Maximum of 100,000
 MT / month


Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Paraffin

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 1390

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

Ethanol 99%

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 1.70 Gallon

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

Methanol 99.85

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Methanol

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 310

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

CARBON BLACK FEED STOCK OIL

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www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 1600

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Heavy crude oil

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 Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia


In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/T shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

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 Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia


In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/T shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

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 Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia


In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/T shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 475

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Petroleum

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 Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia


In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/T shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000 MT / month Maximum of 100,000 MT / month



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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Granules Sulfur 99.8%

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www.alahramgroup-eg.net

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/let shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 285

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Sulfur Granules	
Port	MT
1	10000
2	20000
3	30000
4	40000
5	50000
6	60000
7	70000
8	80000
9	90000
10	100000

Alahramgroupworld.com

Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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www.alahramgroup-eg.netOrigin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/let shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 490

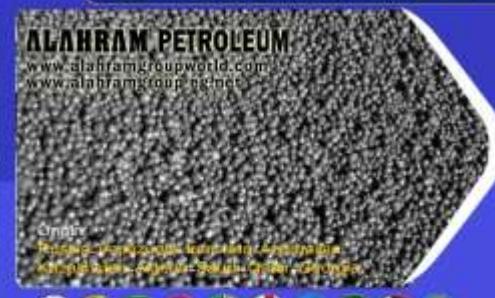
Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Sponge Coke Origin Russia	
Port	MT
1	10000
2	20000
3	30000
4	40000
5	50000
6	60000
7	70000
8	80000
9	90000
10	100000

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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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www.alahramgroup-eg.netOrigin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/let shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 460

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Total Calcined Coke for Sponge Coke	
Port	MT
1	10000
2	20000
3	30000
4	40000
5	50000
6	60000
7	70000
8	80000
9	90000
10	100000

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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

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Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via L/let shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 450

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Total Needle Coke	
Port	MT
1	10000
2	20000
3	30000
4	40000
5	50000
6	60000
7	70000
8	80000
9	90000
10	100000

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Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.

Granules Sulfur 99.8%

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 285

Minimum of 30,000 MT / month

Maximum of 150,000 MT / month



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Commission: USD 2.5 seller side, USD 2.5 Buyer side Per Ton.

powdered sulfur

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 255

Minimum of 30,000 MT / month

Maximum of 150,000 MT / month



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Commission: USD 2.5 seller side, USD 2.5 Buyer side Per Ton.

Petroleum

Sulphur lump

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 245

Minimum of 30,000 MT / month

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Commission: USD 2.5 seller side, USD 2.5 Buyer side Per Ton.

Petroleum

Sulphur Pastilles

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 295

Minimum of 30,000 MT / month

Maximum of 150,000 MT / month



Alahramgroupworld.com

Commission: USD 2.5 seller side, USD 2.5 Buyer side Per Ton.

Naphtha

ALAHRAM PETROLEUM

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Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 500

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Commission: USD 2.50 seller side, USD 2.50 Buyer side Per TON.



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FOB PROCEDURES

Non-Negotiable



2

3

Issuance of ICPO & BCL: Review & Counter-signing:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees the product price and must be from a top-tier international bank acceptable to the seller.



4

Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and 2% performance bond.

5

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

6

Release of Financial Instrument:

The seller's bank will release the financial instrument at sight after receiving the SGS (or equivalent) inspection report.

7

Commission Payment:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.



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CIF PROCEDURES

Non-Negotiable



Issuance of ICPO & BCL:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument.

The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller.

Shipping fees shall be paid separately in advance shipment by shipment and that is through paying 60% TT in advance and 40% TT within maximum 14 days.



Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.



Commencement of shipping:

The first shipment delivery is within 28 -35 business days from the date of the seller's acceptance of the financial instrument.



Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.



Release of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.



In Case of Commission, Payment as follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

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Documents Provided by the Seller to the Buyer: Important Notes:

The seller will issue the following full Proof of Product (POP) documents to the buyer via bank-to-bank transaction:

- A. Copy of the commercial invoice
- B. Copy of the export certificate approval
- C. Copy of the statement of availability of the product
- D. Copy of the refinery commitment to produce the product
- E. Copy of the contract with Transnet for product transportation to the port
- F. Copy of the port storage agreement
- G. Copy of the charter party agreement for transportation to the discharge port
- H. The customer formalities and test report sent to the buyer's bank
- I. Certificate of origin
- J. Copy of the vessel questionnaire (Form 88)
- K. Dip test authorization (upon buyer's request; buyer will pay the full cost)
- L. Copy of the bill of lading
- M. SGS inspection report
- N. Tank receipt

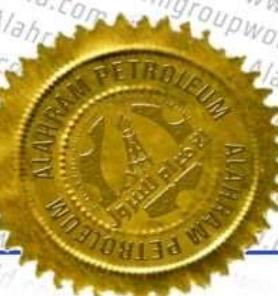
Payment Terms for Manufactured Oils and Coal Products:

For all petroleum-derived oils, lignite, petroleum coal, or sulfur, the payment terms shall be 30% TT (Telegraphic Transfer) in advance, and 70% LC (Letter of Credit) released at sight on an FOB basis, or at the destination port on a CIF basis.

• Shipping and Storage:

The seller does not have storage facilities worldwide. Products are shipped directly from the seller's factories and refineries to the buyer. The seller does not engage in "dip and pay" or "vessel-to-vessel" transactions.

The seller ships unsanctioned products from any unsanctioned port to any non-sanctioned port worldwide.



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